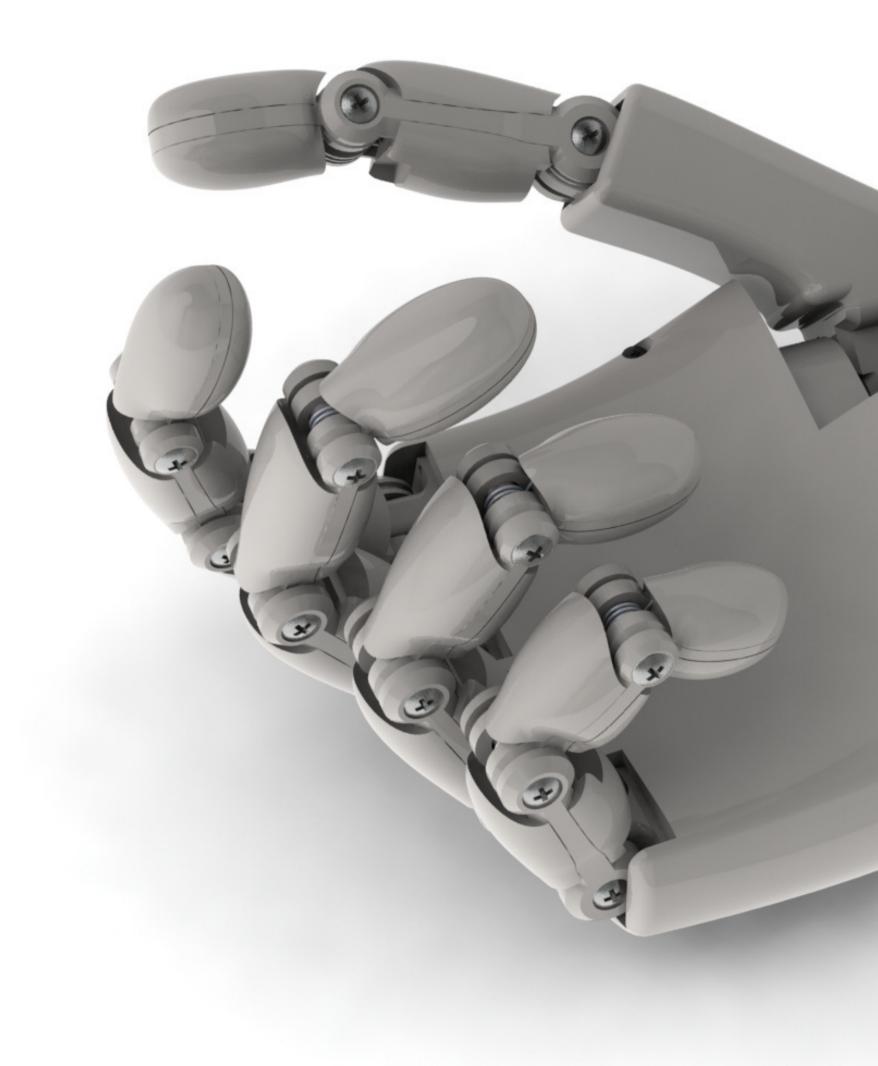


Bionics, Assistive devices & Exoskeletons

Advanced solutions for people with disabilities

Pitch Deck

Munish Kumar



About us

Exobot Dynamics is an early-stage startup developing bionic limbs, assistive devices and exoskeletons.

Our solutions improve strength and mobility of differently-abled, old-age, diseased and able-bodied persons.



Vision

Human augmentation with bionics and wearable robots to restore and enhance physical capabilities for better health and performance

Mission

Provide advanced,
affordable and accessible
solutions for physical human
augmentation to every
person regardless of their
socio-economic condition.

Incubated at:



Supported by:



✓ AUTODESK
Technology Impact





Our team



Munish Kumar Founder & CEO PhD, GJUST



Dr. MukeshClinical Head
MPO, SVNIRTAR



Ganga Singh
Design
MTech, GJUST



Uddeshya Pathak
Fabrication
MTech, IIT



Hemant Singh Controls MTech, DAVV



Raghav Saini Circuits BTech, GJUST



Ashish KumarCircuits
BTech, GJUST

Our mentors



Prof. Pankaj KhatakMechanical Engineering
Alumni, IIT Delhi



Dr. Sumit Saroha Electrical Enginering



Dr. Anu BajajSoftware Engineering

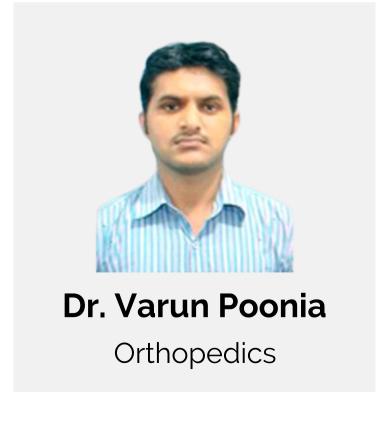




Prof. NK BishnoiStrategy & Business
Development



Marketing & Consumer
Behavior







It started with my fathers accident

In 2014

- He was traveling to home
- Trying to board a train
- Fell off and lost both his hands.
- We could not find a solution

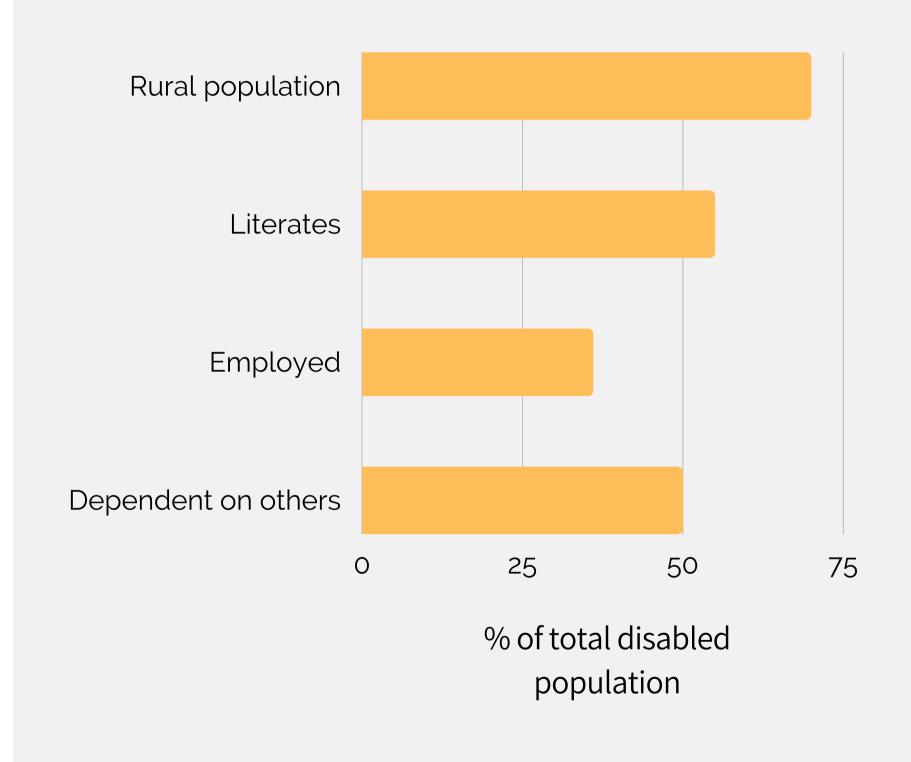
There are others as well...

5 million people live without a limb

Only 30% use a device because they are...



Low adoption of bionic limbs leads to poor quality of life



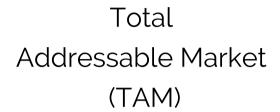
They need a solution!

Opportunity

Particular	Value
Total disabled population	26.8 million
Ratio of limb disability to total	0.2
Ratio of upper/lower limb	0.25
Ratio of users willing to buy	0.3
Ratio of users that can afford	0.5
Targeted age group	10-60 yrs.
Avg. price of device	1 lakh

Source:

Disabled Persons in India - Statistical Profile 2021, Govt. of India Based on India Census 2011



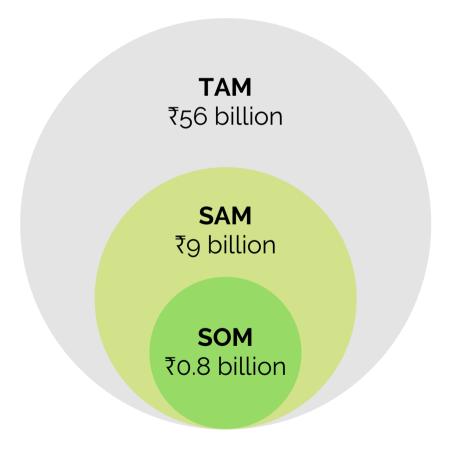
₹336 billion

Serviceable Addressable Market (SAM)

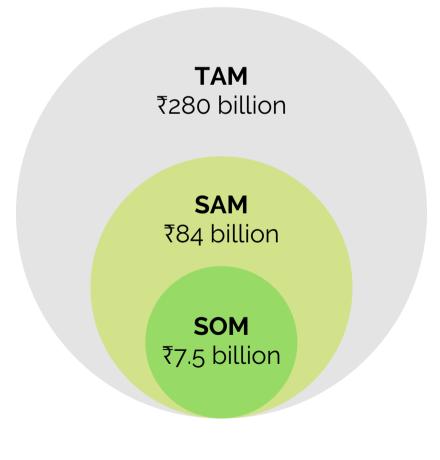
₹93 billion

Serviceable
Obtainable Market
(SOM)

₹8.3 billion



Upper-limb Devices



Lower-limb Devices

Our Product

New generation of advanced

Bionic Hand

For people with

- upper-limb disability
- age 10-60 years



Multi-functional

Moves like a real hand to lift objects

Intelligent

Operates using muscle signals & ML

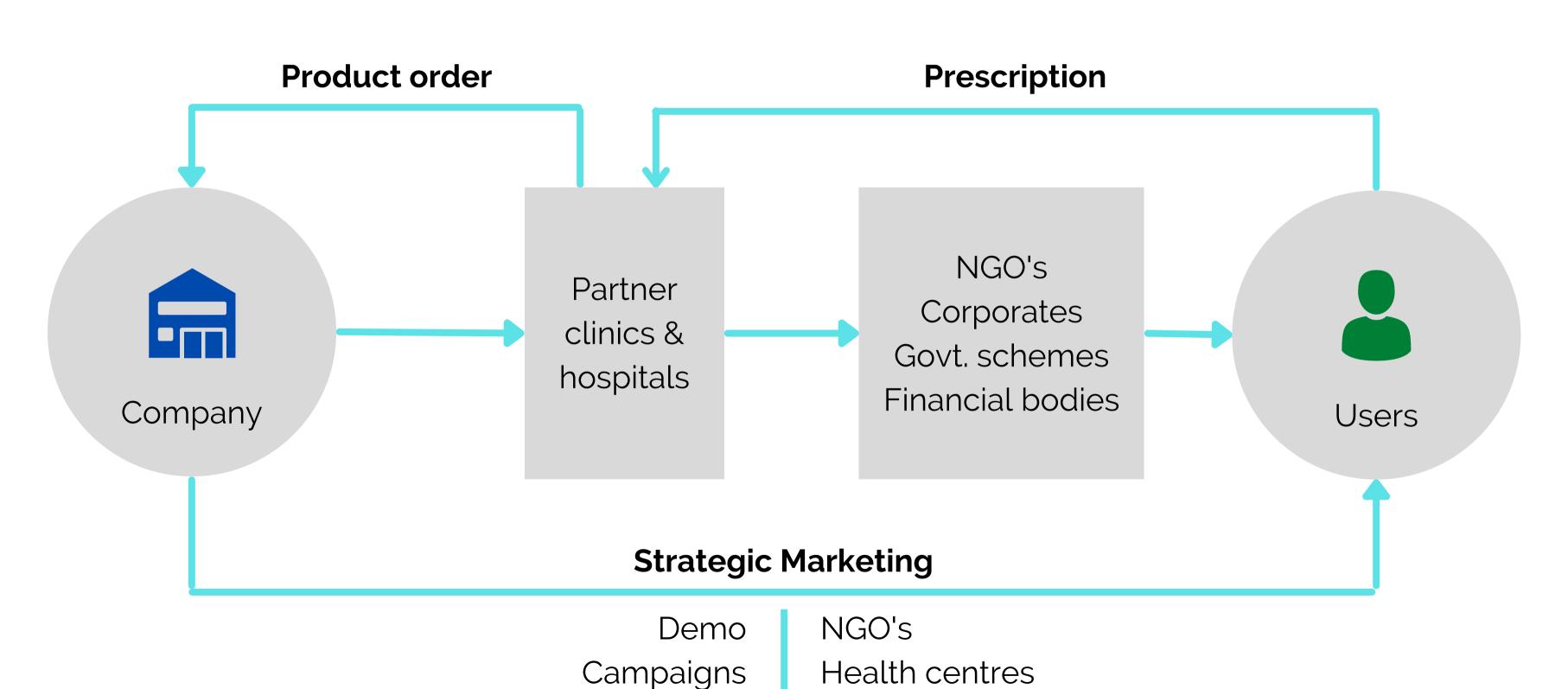
Lightweight

Comfortable for long use

Customizable

Shape, size, color, & attachment options

Business Model



Local communities

Awareness Programs



Thank You

Help us spread smiles.

www.exobot.in info@exobot.in +91-89506-89899

