E-commerce empowers SMEs to involve in international collaboration and the GVCs and RVCs maximizing their benefits and revenues. We consider e-commerce as an important factor and tool for the inclusion of SMEs in international business cooperation and value chains.

As it was mentioned by our esteemed panelists today, e-commerce gives companies opportunities to enter the global market, expands sales channels, and unites suppliers and buyers into a single system. This allows to increase significantly the number of participants benefiting from it as well as to create new drivers for the development of international partnership and the economies of member countries.

This is why such events as today’s seminar are of great importance to promoting international collaboration. So I would like to thank our organizers from UN ESCAP and the GTI Secretariat for holding this event.

SMEs are significant members of the RSPP, which is the leading business association of our country. For many small and medium companies, participation in business associations grants access to the growing revenue at scale from international cooperation due to their vast international cooperation networks.

Considering this fact, we adhere to the systematic approach to enhancing opportunities for our members representing this category. Our SMEs members can directly apply for support of the RSPP in representing their interests at domestic and international levels.

They also can use facilities of the regional unions of industrialists and entrepreneurs of their home regions or via e-service named “red button” of our
Such service provides companies, having various international needs, the user-friendly one-stop shop to contact the national RSPP.

For bridging information gap and supporting joint projects implementation, which are among the most important problems for business going internationally, we constantly develop our own institutions designed for promoting business partnership.

For example, in 2019 under the Chinese Presidency at the Greater Tumen Initiative (GTI) under the auspices of the GTI together with the China Council for the Promotion of International Trade (CCPIT) and the Mongolian and Korean Chambers of Commerce and Industry we established the North-East Asia Business Association (NEA BA).

We are eager to raise our cooperation to the new level by expanding practice of implementation of joint projects. We see the great potential for this in extending close collaboration with the NEA EXIM-banks association and the GTI sectoral bodies. So it is possible to propose our first track officials from state bodies to increase attraction of the business to sectoral work of the GTI and ESCAP.

We propose to use new opportunities for the development of cooperation through the Eurasian economic integration. The RSPP is a member of the EAEU Business Council, the leading business association of the EAEU countries, which is integrated into the system of cooperation within the EAEU. The EAEU Business Council represents the interests of the business community in dialogue with the Eurasian Economic Commission (EEC), the supranational body of the Eurasian Economic Union.

For promoting international collaboration on the outer perimeter of the EAEU we develop the system of the business dialogues of the EAEU with the third countries and organizations. Currently this system consists of seven business-dialogues, which also include the BD with MNCCI. And I am happy to say that we finalize the text of memorandum of the EAEU Business council with the CCPIT. We hope to sign it at the one of forthcoming event.

Our last year's proposal to institutionalize ties of the EAEU BC with the NEA BA was supported in the declaration of the GTI Consultative Commission and reflected in minutes of the NEA BA Annual meeting. For this purpose, we prepared the text of memorandum which will lay foundation for the EAEU - GTI business dialogue. We hope that the GTI National coordinators and Consultative commission will endorse signing this memorandum. We believe that promoting SMEs collaboration can also be
among the priority topics for our joint work within the framework of the EAEU - GTI business dialogue (EAEU - GTI Business Dialogue).